

# John T. White

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**-Strategic leader with strong business acumen and successful record in the Construction Industry-**

## Catalyst for Success through:

- ✓ New business acquisition and strategic planning
- ✓ Risk analysis and mitigation
- ✓ P&L management
- ✓ Team assessment and development
- ✓ Process evaluation and improvement
- ✓ Operational excellence

## ***Industry Sectors –***

Aviation, Healthcare, Office, Education, Retail, Pharmaceutical, Warehousing and Distribution, Hospitality, Public Works, Entertainment, Multi-family, Mixed Use and Social Infrastructure.

## ***Select professional accomplishments and recognitions – individual and team participation-***

- Won LaGuardia Terminal B Redevelopment - \$4 billion P3 – Skanska
- Turned around troubled projects limiting financial risk for company– Skanska / Lend Lease
- Managed Atlanta office selected office of the year – Skanska
- Established Aviation Market for ENR top 10 firm – Skanska
- Regional management of three diverse offices and market sectors – Atlanta – Houston – Las Vegas – Beers Skanska
- Principal in Charge for most profitable division – top ENR 10 firm – Lend Lease
- Led Joint Venture project team for \$386 million aviation project, largest project in company history at that time– delivering under budget, ahead of schedule, no owner or subcontractor claims, no warranty call backs - Boston Logan Terminal A Redevelopment for Delta Air Lines – Beacon Beers (Skanska), a joint venture.
- Group President for start-up division with \$450 in sales first year - Skanska
- Champion and trainer for Injury Free Environment – Skanska
- Implemented accounting, information technology, sales, and human resources processes resulting in greater business predictability while expanding client base – Pertree Constructors
- Led pursuit team in securing \$100 million George R. Brown Convention Center , Houston TX – Blount
- Co-founded start-up focusing on multi-site project delivery – Windward Program Solutions
- Team leader in continuous improvement process – Lend Lease
- Career sales in excess of \$5 billion

**Professional Experience -**

Skanska	2012 – 2018
Senior Vice President – Strategic Projects Group	
Senior Vice President – Account Manager Director	
– Aviation Center of Excellence	
Windward Program Solutions, LLC	2011 - 2012
Founder and Partner	
John White Company, LLC – Construction Consulting	2011 – present
Founder and Principal	
Pertree Constructors, Inc	2006 – 2011
President	
Executive Vice President	
Skanska	2000 – 2006
Executive Vice President and Managing Director	
Group President	
Lend Lease	
Principal in Charge	1986 – 2000
Senior Vice President	
Vice President	
Director of Preconstruction, Sales and Marketing	
Blount	1976 – 1986
Senior Estimator	
Project Engineer	
Estimator	
Construction Metals	1975 - 1976
Sales Engineer	

**Education**

Auburn University – Bachelor of Science in Building Construction  
Northeast State College – Associate in Science in Engineering

***Select Business and Personal Activities – past and present***

President – Associated Builders and Contractors of Georgia  
Board Member – Associated Builders and Contractors of Georgia  
Auburn University College of Design and Construction – Advisory Board Member  
Georgia Tech – Building Construction Advisory Board Member  
Atlanta Chamber of Commerce – Advisory Committee Member  
Construction Education Foundation of Georgia Board Member  
Royal Ambassador's - Volunteer  
Samaritan's Purse – Volunteer